



*For Washington Schools, By Washington Schools*

## **BOARD OF DIRECTORS' MEETING**

**Cedarbrook Lodge  
18525 36<sup>th</sup> AVENUE SOUTH, SEATAC**

**9:00 a.m. October 14, 2011**

### **AGENDA**

**ITEM 1  
INTRODUCTIONS AND ROLL CALL –**

**ITEM 2  
2011/2012 ELECTION OUTCOME -**

**ITEM 3  
2011/2012 ELECTION OF OFFICERS –**

**ITEM 4  
APPROVAL OF MINUTES –**  
- July 11, 2011 and July 25, 2011

**ITEM 5  
VOUCHER AND SUMMARY REPORT –**  
- July – September, 2011 Fiscal Committee  
- Current – October

**ITEM 6  
WORKSHOP SLIDE SHOW**  
- If not completed 10/13

**ITEM 7  
RECOMMENDED /PROPOSED ACTION ON WORKSHOP ITEMS –**

- Property Evaluation – Direct Renewal Committee for Recommendations
- Drivers Training Simulator – Consider participation in DTS upgrades
- Membership Loss Improvement Plan - Consider adopting MLIP

**ITEM 8  
RENEWAL RECAP –**  
- Renewal Committee Established

**ITEM 9  
FISCAL DISCUSSION AND AUDIT RESOLUTION –**

**ITEM 10  
AGRIP MEMBERSHIP –**

**ITEM 11**  
**BROKER PEER GROUP MEETING**  
- 11/12 policy year

**ITEM 12**  
**NEXT MEETING –**



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## **BOARD OF DIRECTORS'**

**Double Tree Hotel, Spokane WA  
10:00 A.M., Monday, July 11, 2011**

### **MINUTES**

The Schools Insurance Association of Washington conducted their July Board of Director's Meeting at the Double Tree Hotel, Spokane, Monday on July 11, 2011 at 10:00 a.m. Board members participating: Jan Hutton, Central Valley S/D; Rich Puryear, Richland S/D; Wayne Leonard, Mead SD; Ron Cowan, Bellingham S/D and Jeff Role, Yelm S/D. Other attendees included: Phil Riche, Jenni Bates, Jim Cherf, Rich Romm, Paul Harrison, Chris Youngberg and Eric Homer, Becky Holt and Brian Turnbull representing Canfield. Also in attendance were representatives from Member Districts and Insurance Brokers from various schools within the SIAW.

Chairperson Hutton called the Meeting to order at 10:00 a.m.

#### **ITEM 1 INTRODUCTIONS**

Hutton asked that those present go around the table and introduce themselves.

#### **ITEM 2 APPROVAL OF MINUTES**

The minutes of May 3, 2011 were presented to the Board and discussed. Motion Puryear to approve the presented minutes with no changes. Second Leonard, motion carried.

#### **ITEM 3 RESERVE ACCOUNT REPORT AND VOUCHER APPROVAL**

The vouchers have been audited and certified by the Auditing Officer as required by RCW 42.24.080 and those expense reimbursement claims certified as required by RCW 42.24.090 have been recorded on a listing, which has been made available to the Board of Directors.

As of this date, July 11, 2011 the Board does approve for payment those vouchers included in the above list and further described as follows: Fiscal Committee approved June voucher dated for June, 2011. Voucher #10/11-10 in the amount of \$6,005,418.09. Motion Leonard, second Puryear. Motion carried.

**ITEM 4  
RENEWAL DISCUSSION**

Homer updated the full Board and those present on the committee work that has taken place regarding this year's renewal recommendations. The committee has met three times and has spent many hours discussing all options.

The recommendations for discussion are:

- No deductible changes
- Cat Med will be optional
- SIAW will not unbundle their product
- No changes on coverage's
- 10% membership increase after the removal of Cat Med and any exposure changes

Cherf went over each line item in detail. Because this is a preliminary budget, and talks are still taking place, things may change.

Motion Puryear to approve the presented preliminary budget as presented. Second Cowan, motion carried.


**ITEM 5  
BOARD APPOINTMENTS**

Hutton went over the last position that could be appointed by the Board due to the retirement of Terri Patton from South Kitsap SD. After much discussion, motion Leonard to appoint Shonny Bria from the Battle Ground SD to the West side position vacated by Patton. Second Cowan, motion carried.

**ITEM 6  
NEXT MEETING**

The next meeting of the Board is planned for July 25, 2011 at 3:00 p.m., via telephone conference to discuss the final budget.

Respectfully submitted,

  
Jenni Bates

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Jan Hutton, Chairperson



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## **BOARD OF DIRECTORS'**

**451 Diamond Drive, Ephrata  
Via Telephone Conference**

**3:00 P.M., Monday, July 25, 2011**

## **MINUTES**

The Schools Insurance Association of Washington conducted their Final Budget Board of Director's Meeting via telephone conference on Monday, July 25, 2011 at 3:00 p.m. Board members participating: Jan Hutton, Central Valley S/D; Wayne Leonard, Mead SD; Ron Cowan, Bellingham S/D; David McVicker, Central Kitsap S/D, Shonny Bria, Battle Ground S/D and Jeff Role, Yelm S/D. Other attendees included: Phil Riche, Jenni Bates, Jim Cherf, Eric Homer, Becky Holt and Brian Turnbull representing Canfield. Also in attendance were representatives from Member Districts and Insurance Brokers from various schools within the SIAW.

Chairperson Hutton called the Meeting to order at 3:00 p.m.

### **ITEM 1 INTRODUCTIONS**

Hutton asked that everyone on the phone introduce themselves.

### **ITEM 4 FINAL BUDGET AND 2011-2012 RENEWAL OFFERINGS**

Cherf went over the proposed final budget numbers in detail. The May 31, 2011 income statement and balance sheet was also presented and reviewed by all. All questions were answered.

Cherf presented a complete renewal packet for SIAW with Munich Re as well as other carriers. All questions were answered. He explained several carriers are considered each renewal; our partnership with Munich Re is going well. The renewal packet was explained to the Board page by page. All the limits and deductibles along with annual disclosures, to include a copy of the personal service agreement were discussed.

The renewal report in its entirety is attached and part of these minutes. Motion Leonard to decline the TRIPA coverage for 2011-2012. Second Cowan, motion carried.

Motion Leonard to give authority to Canfield to bind coverage for the 2011/2012 policy year with Munich Re. Hartford Steam Boiler (HSB), Great American Insurance Group

and Torus Specialty Insurance Company and execute all documents to accomplish the same. Second McVicker, motion carried.

After some discussion, motion Leonard to approve the annual budget contemplating a 10% increase to membership with a fully funded stop loss, Cat Med will be optional this year. Second Cowan, motion carried.

**ITEM 6**

**NEXT MEETING**

The next meeting of the Board is planned for October 13- 14, 2011 for the annual Board retreat. The annual calendar for 2011-2012 was handed out to those present.

Respectfully submitted,

  
Jenni Bates

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Jan Hutton, Chairperson